



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

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Issued on: 19th August,2024

Clarification, Addendum and Corrigendum

Expression of Interest (EoI) for

**“Larger Agribusiness Investment in various stages of the Supply Chain of
products under MLAMP, MBMA”**

EoI No: MBMA/MLAMP/135/Window 4/2021-22

Date of Issue of EoI Document: 23rd July, 2024

1. Clarification of the Pre-Call for Grant Queries of EoI:

Sl.no	Original clause in RFB and Page no.	Queries raised by the firm	MBMA Response
1	Clause 6: Eligibility and selection criteria	Under clause 6, "Eligibility and selection criteria", it is not clear whether a consortium between a private entity and a firm registered in Meghalaya is sufficient for offering services like testing facilities, embedded technical support etc. as mentioned in Clause 1 "Notice Inviting Expression of Interest" or is it mandatory to have an MOA with small producers.	<p>As per the guidelines stipulated in the EOI, the focus is on fostering Public-Private-Producer Partnerships (4Ps). This model is designed to encourage collaboration between private entities and producers, specifically including registered cooperatives, Integrated Village Cooperative Societies (IVCS), Farmer Producer Organizations (FPOs), and other similar producer-based entities.</p> <p>Therefore, in the context of your query, if a private entity partners with a private firm, the private firm in the consortium can only qualify if it is a firm consisting of entrepreneur or producers such as a cooperative , or another similar entity. This requirement ensures that the partnership is aligned with the 4P model's goal of integrating producer-based organizations into the value chain to drive inclusive and sustainable development.</p>



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2	Clause 1: Notice Inviting Expression of Interest (EOI	If these services like testing facilities, embedded technical support etc. as mentioned in Clause 1 "Notice Inviting Expression of Interest" are of interest to multiple small producers, is it mandatory to have an MOA with each producer, or only one MOA will suffice.	MOA with a Producer Collective with criteria as per SL No 1 of the selection criteria only.
3	General Query	Is there a time limit to submit a formal MOA agreement as neither small term producers nor all investors are legal experts. Would only a signed mutual LOI or undertaking be sufficient?	The MOA need to be signed on a Stamp paper as per the Indicative Intervention in the Supply Chain and Bottlenecks on Annexure I. The time limit will depend on the time of completion of the intervention and mutually agreed between the bidder and the other party
4	General Query	Will the grant be available every time a new producer signs a new formal agreement or is there a cut off period beyond which the grant will not be provided?	No, the grant is for one time only
5	General Query	Annexure I mention commodities and districts separately. But services like testing facilities, embedded technical support etc. will be applicable for multiple commodities and districts. Can all these interventions across multiple districts/commodities for similar services be	Yes



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		clubbed into one single proposal?	
6	Clause 5: Scope of Work, Section III: The matching grants are expected to be a maximum amount of 1 Crore or 30% of total fixed capital investment and technical support cost whichever is lower for Big Agribusiness Investment.	Point 3 in Scope of work talks about the matching grant limits. However, such interventions as mentioned in Annexure I need long term, continuous efforts. Can the consortium fix its own prices and commercial terms to cover these costs or are there any restrictions on the same?	The EOI does not impose specific restrictions on the pricing or commercial terms that a consortium can set for its services or products. The consortium has the autonomy to determine its pricing and commercial terms to adequately cover costs, ensure sustainability, and achieve profitability. However, it is important that these terms are reasonable, competitive, and aligned with the overall goals of the project.

2. Addendum of the Pre- Call for Grant Queries of EoI:

Sl.no	Original clause in RFB and Page no.	Queries raised by the firm	MBMA Response
1	Clause 2: Important information and dates: 1. Last date & time of submission of EOI 2. Date & Time of Opening of EOI Applications	Extension of Last date of submission of EoI	Please read the updated clause as: 1. Last date & time of submission of EOI: 6th September 2024, 4:00 PM IST 2. Date & Time of Opening of EOI Applications: 6th September 2024, 4:30 PM IST

Sd/-

**Deputy Project Director
MLAMP, MBMA**